

DAN M. KHANNA, Ph.D.
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C-level executive in startups, turnaround ventures, international business with expertise in strategy, IT architecture, manufacturing, high-tech operations, supply chain, outsourcing, materials management, industrial engineering, ERP systems, and management development. Experience in Silicon Valley, India, Europe and South Asia.

CURRENT ENDEAVOR

Creator and Chief Executive Officer 2013-Current
eKranium and Sphere of Knowledge Enterprises, Arlington, Texas
Inventing knowledge, through interconnected and interlinked network ventures to offer a complete knowledge experience.

eKranium: Inventing Knowledge: The force that binds, directs and holds all the entities in unison.
eKubelets: Fusion of art, story-telling, knowledge, and technology to create a unique learning experience.
Lyceum of Creativity and Innovation: Creating and nurturing innovative thinking.
eDialogus: Forum to connect through intelligent dialogue, thought papers and experiments.

EXPERIENCE

Associate Professor, Management and Marketing (Tenured) 1993-2015
Angelo State University (Texas Tech University system), San Angelo, Texas
Northern State University, Aberdeen, South Dakota
Golden Gate University, San Francisco, California and other Silicon Valley universities
Capstone courses for MBA/EMBA, strategy, entrepreneurship, organization behavior, international business. Consistently evaluated as highest ranking professor. Received Distinguished Teaching Award.

Published: [The Rise, Decline, and Renewal of Silicon Valley's High-Technology Industry.](#)

Chief Executive Officer 1998-2000
ieKnowledge, Inc., Palo Alto, California
An intelligent B2B portal integrating new product development, supply chain. Procurement and manufacturing to optimize and improve time to market.

Chief Executive Officer 1995-1998
L.cube Technologies, Inc., Newark, California
Executive training and development programs and seminars in the United States, India, Malaysia, and Singapore.

Managing Director 1994-1995
Elonex, Ltd., Cumbernauld, Scotland
Directed a \$250 million personal computer manufacturing firm with over 500 people.

Managing Director 1992-1994
AVEX Electronics, West Coast Operations, Fremont, California
Established a profitable high-technology contract manufacturing operations producing products for Apple Computers, Unisys, Dell, and Sun Microsystems. Profitable in first year and \$120M second year. Developed customers in new markets with a strong customer support group. Implemented supply chain systems with a staff of 250.

President 1988-1992
Engineered Circuit Research, Milpitas, California
Turned-around an PCB/SMT manufacturing firm from a 20% loss to a 35% profit within 2 years.

President 1986-1988
Electronic Images, Menlo Park, California
Transformed a software design firm from near bankruptcy to a profitable operation in less than one year.

Founder and Chief Executive Officer 1983-1986
Cosmosys International, Inc., San Jose, California and India
First person to establish an engineering design and software development firm in India. Raised over \$5M in capital in US and India in less than six months to fund initial operations.

Vice President of Operations 1980-1983
Nestar Systems, Palo Alto, California
Established the operations function of a pioneer LAN firm. Responsible for new product introduction, design, testing, quality assurance, and MIS.

Systems Engineer to Materials Manager 1975-1980
Rolm Corporation, Santa Clara, California
Started with the telecommunication firm designing MIS and ERP systems. Advanced to Materials Manager position in less than 2 years as the company grew from \$50M to nearly \$1B in sales.

OTHER ENGINEERING AND MANUFACTURING EXPERIENCE

Peterbilt Motors. Newark, California.
Industrial Engineering Manager. Heavy-duty truck manufacturing.

Cochran Western Corporation. Salinas, California.
Manufacturing Manager. Airline baggage and cargo loading equipment manufacturer.

EXECUTIVE TRAINING AND DEVELOPMENT

Developed and presented executive seminars to international organizations on strategy, business models, supply chain, and knowledge management in the US, Singapore, Malaysia, and India.

EDUCATION

Doctorate in Business Administration Golden Gate University, San Francisco, CA
Master of Business Administration Santa Clara University, Santa Clara, CA
Bachelor of Science in Industrial Engineering California Polytechnic State University,
San Luis Obispo, CA

Fluent in English, Hindi, Urdu, Punjabi, and Gujarati.